



# EPS

ENGINEERED PROTECTION  
SYSTEMS, INC.

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## PLEASE ROUTE TO CHIEF OF SECURITY

### COLUMBIAN LOGISTICS NETWORK

Columbian Logistics Network (CLN) has a history of success in designing and managing transportation and warehousing solutions for their clients. CLN consists of three divisions in the Grand Rapids area and one in Detroit. Each is a distinct operation and addresses the specific needs of clients throughout Michigan, Northern Indiana and Northern Ohio. By offering many service options, CLN is able to cost effectively manage the flow and storage of raw materials, in-process or finished goods from point of origin to the end-user.

Columbian Distribution Services, Inc. provides public warehousing, freight consolidation, pick up, delivery and pool distribution. The warehouse, which specializes in food grade storage and operates 24 hours a day, is temperature controlled and provides specialized equipment for commodities. Columbian Express Services, Inc. is located in Detroit and provides services similar to those of Columbian Distribution. Columbian Interstate is a foreign trade zone operator that offers a full line of contract third party logistic services such as packaging, inventory, ground transportation, public warehousing and just-in-time distribution to accommodate production lines. Sprinter, Inc. specializes in grocery and retail deliveries where on-time pickup/delivery are crucial.

Columbian, a family owned and operated company, has been working to understand their clients' businesses, identify their needs and exceed their expectations for over 100 years. In 1884 Evert J. Zevalkink purchased a team of horses and a dray (wagon for carrying heavy loads) and began making deliveries. Today Evert's great-grandsons, John and Jim Zevalkink, run the company.

Using teamwork as a tool, the Zevalkinks have brought together an experienced team of men and women who understand the logistics business and the value of a close partnership with clients. "We are all driven by an innovative spirit," said Dick Wickard, president of Columbian Distribution Services, Inc. "We work very closely with our clients. Working together allows us to provide customized service with an emphasis on customer satisfaction."

For CLN, providing exceptional service includes maintaining, controlling and protecting their clients' products. EPS has been "partnering" with CLN since 1975 to help them meet their security needs. "When clients visit we know they are reassured by the EPS logo," said Wickard. "EPS has an outstanding reputation as a stellar security provider throughout the Midwest."

"We are responsible for our clients' products round-the-clock. When we are not on-site we have complete confidence in the Card Access, CCTV, burglar and fire alarm systems. We know EPS is monitoring each location and is ready, 24/7, to respond to any alarm situation."

EPS is proud to partner with CLN. Commitment to quality and unsurpassed customer service is also a top priority at EPS. For information on how CLN can provide you with a "logistics solution" visit [www.columbian.us](http://www.columbian.us). For additional information on EPS visit us at [www.epssecurity.com](http://www.epssecurity.com).

#### COMMERCIAL

- CLOSED CIRCUIT TV
- CARD ACCESS SYSTEMS
- HEAT & SMOKE DETECTION
- FIRE SYSTEMS MONITORING
- INTRUSION DETECTION
- HOLDUP ALARMS
- SAFE & VAULT MONITORING
- POWER MONITORING
- INDUSTRIAL PROCESS MONITORING
- FURNACE & BOILER MONITORING
- GUARD TOUR MONITORING
- FIRE TESTING
- PREVENTATIVE MAINTENANCE
- MANDATED INSPECTIONS

#### RESIDENTIAL

- HEAT & SMOKE DETECTION
- INTRUSION DETECTION
- FURNACE, SUMP PUMP, AND FREEZER FAILURE MONITORING
- EMERGENCY MEDICAL ALERT
- PANIC & CO ALARMS



Jim Zevalkink, President & John Zevalkink, CEO

## ENGINEERED PROTECTION SYSTEMS, INC.

750 Front Street, N.W., Grand Rapids, MI 49504  
Phone: (616) 459-0281 Fax (616) 459-0553

1117 Carver Street, Traverse City, MI 49686  
Phone (231) 946-6590 Fax (231) 929-9099

610 W. Sheridan St., Suite 2 Petoskey, MI 49770  
Phone (231) 487-1868 Fax (231) 487-1870

2450 VanOmmen Dr., Suite A Holland, MI 49424  
Phone (616) 399-4760 Fax (616) 399-2934

1999 Walden Dr., Suite #3 Gaylord, MI 49735  
Phone (989) 705-7878 Fax (989) 705-7879

1960 W. Houghton Lake Dr. Houghton Lake, MI 48651  
Phone (989) 366-7535 Fax (989) 366-0535

219 N. Westnedge Ave. Kalamazoo, MI 49007  
Phone (269) 388-9600 Fax (269) 388-9615

Email: [sales@epssecurity.com](mailto:sales@epssecurity.com)  
Web: [www.epssecurity.com](http://www.epssecurity.com)

Since 1955

## Save on Long Distance

As an SBC Authorized Distributor, **EPS** Communications has been providing business customers with SBC products and services since July 2002. In late September of this year SBC was approved to sell long distance services in Michigan. Shortly after, the FCC also granted approval for SBC to market and sell their long distance services in SBC's four other Midwestern states.

With long distance service available in Wisconsin, Illinois, Ohio and Indiana, as well as Michigan, SBC is able to be a one source provider for all their customer's communication needs.

"SBC's introduction to long distance services brings excellent savings potential," said Russell Cross, sales manager for **EPS** Communications. "SBC has established incredible pricing to allow new and existing customers to realize terrific savings."

"The savings are not limited to long distance services; promotions for DSL and T1 Internet Access have never been better," said Cross.

**EPS** Communications would like to provide you with the SBC products and services that best fit your needs. "Give us a call at 616.459.0281 extension 180 to discuss any of these exciting services. It is our goal to provide superior service by combining our expertise with the best voice, data network and long distance provider in the Midwest," said Cross.

## NFPA FIRE FACTS

### Did You Know...

- Each year, fire kills more Americans than all other natural disasters combined.
- In 2002 there were 389,000 reported home fires in the United States, resulting in 2,670 deaths, 13,650 injuries and \$5.9 billion in property damage.
- Adults 65 and older are twice as likely to die in a home fire as their younger counterparts. Individuals 85 and older have a risk rate 4.5 times higher than the national average.
- Fires started by children under six are the leading cause of death among preschoolers.
- Two out of three home heating fires and three out of four related deaths can be attributed to space heating equipment.
- Twenty-six percent of Americans have never thought about practicing an escape plan and three percent said practice wasn't necessary.
- Three out of every ten reported home fires start in the kitchen - more than any other place in the home.



Make an escape plan to help prevent confusion, delay and panic. Use heating equipment with caution. Work to prevent kitchen fires and know what to do if a fire occurs. Stop, drop and roll if clothes catch fire. We suggest an **EPS** Fire Alarm System to protect you, your property and to notify authorities. A monitored fire system is on duty 24 hours a day, 365 days a year...make one work for you.