



EPS

ENGINEERED PROTECTION
SYSTEMS, INC.

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PLEASE ROUTE TO CHIEF OF SECURITY

WORLD WIDE IN ROCKFORD

In 1903, GA Krause, a businessman and entrepreneur, started the footwear company that would become Wolverine World Wide. Today WWW is the largest manufacturer of work, sport and outdoor footwear in the world.

Mr. Krause and his sons built a small shoe factory in Rockford, Michigan. The sturdy farm and work boots helped establish their reputation. The leather was manufactured in the Krause's own tannery. They had pioneered the process that made the horsehide leather soft and pliable.

In 1919, Wolverine introduced the "1000 Mile" shoe to the United States through a national advertising campaign. Sales grew quickly. Always committed to improving their craft and providing the latest in fashion, Wolverine engineers began work on a new leather. By 1947, they had succeeded in creating pigskin suede. Soon after, "Hush Puppies" were born. The soft suede casual shoes changed the way America dressed. By 1962, one in ten American adults owned a pair of "Hush Puppies," and "casual" was a new trend.

Local, national and international expansion brought security issues to the forefront. Wolverine looked to **EPS** for help, beginning its relationship with **EPS** in 1985. Protection against fire and theft were their initial concerns. **EPS** provided burglar and fire alarm systems to their main office, the tannery, and even the "Little Red Shoe House" in downtown Rockford.

"A safe work environment is important to us," says John O'Brien of WWW. John joined Wolverine in 1998 as Facility Designer and Project Coordinator. Since then his responsibilities have grown to include security and maintenance for their Western Michigan facilities. John currently oversees the security needs of over 22 locations. **EPS** continues to secure those original locations but has expanded service as well. We provide burglar and fire alarm monitoring and maintenance at all their locations, as well as Card Access, and CCTV.

John, originally from Charlevoix, Michigan, grew familiar with Grand Rapids and Rockford while attending Grand Valley State University and earning his degree in business and facilities management. After graduation and a job at Old Kent Bank, he joined Wolverine.

"Rockford has a lot to offer," says John. "It is a small town with international business opportunity." As a Rockford resident John enjoys the out-of-doors. In his spare time John plays golf and usually has a remodel or construction project going. All while wearing Wolverine Brand shoes, of course!

WWW invented "casual" and **EPS** "invented" safe and secure so that you can relax in comfort. If you would like more information about WWW or **EPS** visit us on the web at www.wolverineworldwide.com and www.epssecurity.com.

- COMMERCIAL**
- CLOSED CIRCUIT TV
 - CARD ACCESS SYSTEMS
 - HEAT & SMOKE DETECTION
 - FIRE SYSTEMS MONITORING
 - INTRUSION DETECTION
 - HOLDUP ALARMS
 - SAFE & VAULT MONITORING
 - POWER MONITORING
 - INDUSTRIAL PROCESS MONITORING
 - FURNACE & BOILER MONITORING
 - GUARD TOUR MONITORING
 - FIRE TESTING
 - PREVENTATIVE MAINTENANCE
 - MANDATED INSPECTIONS

- RESIDENTIAL**
- HEAT & SMOKE DETECTION
 - INTRUSION DETECTION
 - FURNACE, SUMP PUMP, AND FREEZER FAILURE MONITORING
 - EMERGENCY MEDICAL ALERT
 - PANIC & CO ALARMS



John O'Brien, Facility Designer & Project Coordinator

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Since 1955

EPS Communications

Entering our 6th month in business, **EPS** Communications continues to grow. Since our last newsletter we have added personnel to our Grand Rapids Office and are now expanding our search in the Traverse City/Petoskey area. In our Grand Rapids Office we now have four full time Salespeople and one full time Project Manager.

In our Fall 2002 newsletter Sales Manager, Russell Cross, encouraged **EPS** customers to call and ask for a "Telephony Audit". Russell says, "of the audits we have performed so far many customers have seen savings, some significant".

The biggest "buzz" at **EPS** Communications is with customers who left Ameritech and wish to come back. Mike Verwys, Account Executive for **EPS** Communications, has seen a dramatic increase in customers willing to come back to Ameritech. He says, "these customers made a choice to leave Ameritech but now realize that in addition to possible financial savings, Ameritech offers a great deal of stability and peace of mind. Once these customers do come back to Ameritech it is our job to service and support them so they never wish to leave again."

Give our communication department a call at (616) 459-0281 to discuss your voice and data needs. There is no charge for our audit services and it won't take much of your time. We think you will like the results!



EPS GROWS AGAIN

EPS will be opening a **Lansing office**. Mike Anderson, who has been in the security field for over 16 years, has joined our sales department. He will be handling residential and commercial customers in the Lansing area as well as south to the Indiana border.

"Mike's extensive background in the security field is just what we have been looking for to 'jump start' our new office," said Wayne Bro, Director of Sales and Marketing. "We will be offering our full range of products; security, fire, card access and closed circuit TV, as well as service, installation and support."

UPDATE YOUR CALL LIST

When was the last time you updated your emergency call list? If we don't have current numbers to call in case of an emergency, it may waste valuable time locating the contact person.

Updating your call list is as easy as 1,2,3.

1. Write down the names and phone numbers in the order that we should contact in case of an alarm.
2. Sign it if you are going to mail or fax the list. (Only a valid passcard holder can make changes)
3. Send it to us by fax, email, or mail.

Fax Number: (616) 459-8144

email: lillibridge@epssecurity.com

Mail: 750 Front NW, Grand Rapids, MI 49504

ATTN: Central Station

To request a current copy of your passcard/call list, please contact us by using the above fax number, email or mail address.

DSL AND ALARM PANELS

Some telephone companies sell subscribers DSL (digital subscriber line) service without making allowances for the alarm control panels that may reside on end-users' lines. The result can be communication problems that prevent a panel from sending signals to the **EPS** Central Station.

Some telephone technicians may not be familiar with how the alarm system ties into the phone lines. Therefore, when ever you change your phone service in any way, please call our Central Station first and then test your alarm system. That way you are assured that the phone installation did not interfere with the proper operation of your **EPS** security/fire system.

Even if you don't change phone service, we recommend you test the alarm system once a month. There is no charge for the test.