



EPS

ENGINEERED PROTECTION
SYSTEMS, INC.

Volume 3, Issue 1

Winter 2002

PLEASE ROUTE TO CHIEF OF SECURITY

GREAT HEALTH – GREAT SECURITY

Dan Post is the Property Maintenance Coordinator for Spectrum Health, a West Michigan-based regional health system. Spectrum Health, with over 12,000 employees, is one of the Top 50 integrated health systems in the country. Spectrum Health comprises seven hospitals with more than 1,800 licensed beds, 1,200 medical staff members, 60 locations, a 300,000-member managed care company, helicopter transport service, long-term and continuing care services, nursing home, and home and hospice care. Spectrum Health has earned 27 national awards in the past seven years, including a "Top 100 Hospital" and U.S. News and World Report's "America's Best Hospitals" status.

Dan has been with Spectrum Health for eight years and in his current job one year. He is in charge of all building maintenance and life safety (fire). In 2000 Dan received an "ACE" award. The "ACE" award, "Awarding Continuous Excellence", is given quarterly to professionals who personify the core values of Spectrum Health – kindness, integrity, teamwork, and respect. His peers, customers, and managers recognize Dan's commitment to customer service, leadership, and innovation. His clients at sites such as Occupation Health, Med Centers, and Clinics all praise his attention to requests, his concern for doing things right, and his ability to deliver service in a timely manner. Dan is quick to smile, quick to lend a hand, and flexible when receiving calls for help.

EPS enjoys working with Dan, and is proud to provide security systems, fire monitoring, and card access for Spectrum Health.

COMMERCIAL

CLOSED CIRCUIT TV
CARD ACCESS SYSTEMS
HEAT & SMOKE DETECTION
FIRE SYSTEMS MONITORING
INTRUSION DETECTION
HOLDUP ALARMS
SAFE & VAULT MONITORING
POWER MONITORING
INDUSTRIAL PROCESS MONITORING
FURNACE & BOILER MONITORING
GUARD TOUR MONITORING
FIRE TESTING
PREVENTATIVE MAINTENANCE
MANDATED INSPECTIONS

RESIDENTIAL

HEAT & SMOKE DETECTION
INTRUSION DETECTION
FURNACE, SUMP PUMP, AND FREEZER
FAILURE MONITORING
EMERGENCY MEDICAL ALERT
PANIC & CO₂ ALARMS



Dan Post, Property Maintenance Coordinator

DID YOU KNOW...

You should test your security system once a month and immediately following a DSL installation. Follow these simple procedures to assure optimal performance of your alarm service.

1. Call *EPS* (Central Station number - (616) 459-1282 or (800) 632-8767) with your passcard number and tell the operator that you want to put your system in "test mode".
2. Arm your security system. Remember the system is not armed until the delay time has expired.
3. Activate a device, i.e. motion detector, door, or window. The system will seize your telephone line and transmit the alarm signal to our Central Station.
4. Allow 30 seconds for signal transmission and then disarm your system.
5. Call *EPS* to verify signals were received and to take the system out of "test mode".

ENGINEERED PROTECTION SYSTEMS, INC.

750 Front Street, N.W., Grand Rapids, MI 49504
Phone: (616) 459-0281 Fax (616) 459-0553

1117 Carver Street, Traverse City, MI 49686
Phone (231) 946-6590 Fax (231) 929-9099

8450 M-119, Harbor Springs, MI 49740
Phone (231) 487-1868 Fax (231) 487-1870

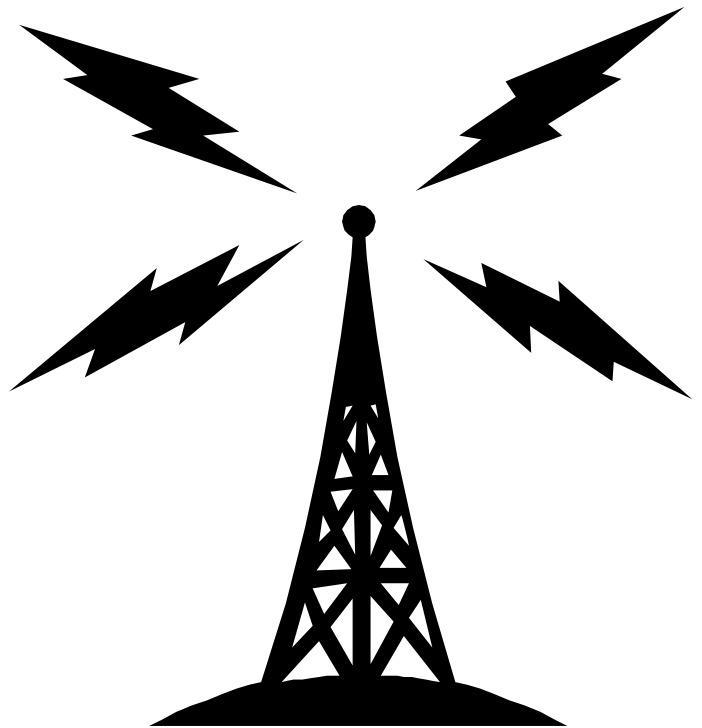
2450 VanOmmen Dr., Suite A Holland, MI 49424
Phone (616) 399-4760 Fax (616) 399-2934

1999 Walden Dr., Suite #5 Gaylord, MI 49735
Phone (989) 705-7878 Fax (989) 705-7879

1960 W. Houghton Lake Dr. Houghton Lake, MI 48651
Phone (989) 366-7535 Fax (989) 366-0535

Email: sales@epssecurity.com
Web: www.epssecurity.com

Since 1955



NEW SOFTWARE

After meeting with several software providers, **EPS** has signed an agreement with DICE Corporation to change out our Central Station and accounting Software in the first quarter of 2002.

DICE Corporation specializes in creating integrated software and accounting solutions for the security industry. Founded in 1985, DICE Corporation is privately held and operates on an international level with clients in Australia, New Zealand, Canada, Philippines, as well as the United States.

The new software is the most advanced in the security industry. It will offer much more flexibility in handling customer "special conditions", auto paging upon supervisory signals, and e-mailing customer reports.

Also, we will be offering an Internet connection to check on the status of the alarm system, and to make changes to passcard/call lists and much more. This service will provide our customers updated information and access to their account from anywhere in the world.

Jim Zweedyk, **EPS** Vice President, stated, "This new software will put **EPS** on the cutting edge of technology. Along with our U.L. & F.M. approvals, it makes our Central Station one of the leading monitoring centers in the United States. We are very pleased to be able to offer these high-tech services to our customers."

WIRELESS INTERNET

EPS is excited to announce we are becoming an Internet Service Provider. We will have an all-digital network, multi-homed backbone, nationwide access, offering dial-up, high-speed wireless, T1 lines, Web hosting and more.

Our focus will be on high-speed wireless service. Many sources in the industry state that by 2005 more people will be connected to the Internet by wireless services than by wired. We will be offering wireless Internet service first in Kent County, then to most of west Michigan. Wireless Internet offers high-speed "always-on" service with flexibility and scalability.

The servers will be installed in our secure building and tied into our backup generator to give our customers the maximum in security and reliability.

Pricing is extremely competitive; a connection of up to 384K will only be \$ 40.00 per month, up to 768K will be \$ 89.00 per month and up to 1.5M will be \$ 129.00 per month. As we go to press, equipment prices are being set.

With the introduction of this service we will also be able to monitor alarms over the Internet, providing U.L. line security using the digital communicator as a backup.

Please give your **EPS** security representative a call for more information.