



# EPS

ENGINEERED PROTECTION  
SYSTEMS, INC.

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PLEASE ROUTE TO CHIEF OF SECURITY

## D & W FOOD CENTERS

Robert (Bob) Woodrick was working for his father, Roy Woodrick in their IGA Grocery Store in 1955. His dad was perplexed with a continuing occurrence of robberies of a safe in their Grandville store. Bob suggested to his dad that they discuss the situation with Jim Kelley, a Grandville Police Sergeant, who was just starting to work with electronic alarm systems. Jim suggested the installation of a pressure-sensitive alarm mat in front of the safe. Mr. Woodrick agreed. Within a week, the burglar was caught.

The IGA market evolved into the D & W chain of food stores when Mr. Woodrick and his partner, Mr. Sid DeVries, made the decision to expand their business. Jim Kelley called his newly formed alarm business Engineered Protection Systems (*EPS*). As a result, D & W Foods became the first customer of EPS. Forty-five years later D & W Foods is still a valued customer! We think this is a strong testimony for the lasting integrity and service of *EPS*.

In 1959, D & W Foods opened a new store in Cascade. Bob Woodrick became the manager of that store. In 1967, Sid DeVries sold his interest in the D & W Foods business. D & W Foods later expanded to eight stores under Bob Woodrick's leadership. Some of these stores were leased. Roy Woodrick had retired when Bob made the decision to borrow money to buy the leased stores.

"My dad would have had a heart attack if he had known the amount I borrowed for this move", Bob said, "but this decision made all the difference in the eventual future of D & W Foods."

Today D & W Foods has 26 stores throughout Western Michigan with approximately 3,800 employees. The typical grocery store of 1955 has changed dramatically. Today these stores include pharmacies, bakeries, delis, and even banking facilities. Changes have always been a necessary element in the success of D & W Foods, allowing them to remain at the top of their market.

Changes have been common place for *EPS*, as well. *EPS* has continued its success through: 1) acquisition of other alarm companies, 2) investment in new communication technologies and systems internally, 3) use of the very best products lines, and 4) improved customer service around the clock (24/7). These things have been instrumental in allowing us to remain the number one alarm company in West Michigan.

*EPS* is pleased to say that after 45 years, we are still providing fire and security services to D & W Foods ... our very first customer!

For more information about D & W Foods, check out their website at [dwfood.com](http://dwfood.com). For more information about *EPS*, go to [epssecurity.com](http://epssecurity.com).

### COMMERCIAL

- CLOSED CIRCUIT TV
- CARD ACCESS SYSTEMS
- HEAT & SMOKE DETECTION
- FIRE SYSTEMS MONITORING
- INTRUSION DETECTION
- HOLDUP ALARMS
- SAFE & VAULT MONITORING
- POWER MONITORING
- INDUSTRIAL PROCESS MONITORING
- FURNACE & BOILER MONITORING
- GUARD TOUR MONITORING
- FIRE TESTING
- PREVENTATIVE MAINTENANCE
- MANDATED INSPECTIONS

### RESIDENTIAL

- HEAT & SMOKE DETECTION
- INTRUSION DETECTION
- FURNACE, SUMP PUMP, AND FREEZER FAILURE MONITORING
- EMERGENCY MEDICAL ALERT
- PANIC & CO<sub>2</sub> ALARMS



Robert (Bob) Woodrick, Chairman of the Board

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Since 1955

## Bistro Bella Vita

Rob Woodrick, owner of the Bistro Bella Vita restaurants (Downtown and East Beltline locations), is the third generation of Woodricks to entrust **EPS** for their fire and security protection. Bistro Bella Vita is a combination of casual French cuisine (Bistro) with the beautiful Italian life (Bella Vita).

Bistro Bella Vita has been open for almost four years and they employ over 110 people.

Both restaurants have **EPS** fire and intrusion alarm systems plus card access control.



Rob Woodrick, Owner

## False Alarms They Hurt Everyone And They Can Cost You

Like the child who cried wolf too often, the result being no response when help was really needed, false alarms hurt the chances of a speedy response to an actual alarm. False alarms are costly and can actually decrease the degree of security from your alarm system. They tie up resources and create a situation where an alarm dispatch may be questioned. With regulations in some areas, you may be charged a fee for a false alarm. It is in the best interest of all that false alarms be minimized.

**EPS** works diligently with our customers, law enforcement agencies, and with alarm equipment manufacturers, in an effort to reduce the number of false alarms. We are an active member of the Burglar and Fire Alarm Association of Michigan (BFAAM) and the Michigan Association of Chiefs of Police. These organizations are leaders in our industry in the continuing work to reduce false alarms. The following are recommended tips that can be used to reduce false alarms.

### At home or at the office

Avoid objects that trigger your alarm such as:

- Unlocked doors or windows
- Unsupervised pets
- Open Windows
- Drafts that move plants or curtains
- Mylar balloons
- Loose Fitting Doors

### With people

- Train alarm users on complete system operation
- Instruct domestic or repair persons on how to fully operate your system
- Expand your protection with an alert and concerned Neighborhood Watch

### With your system

- Replace main battery every 3 - 5 years
- Test your alarm system monthly
- Report faulty equipment to us immediately so we can repair it promptly.
- Before remodeling, contact **EPS**. A change in your protection may be necessary.
- Please treat each false alarm as a learning experience to prevent it from happening again.

If you have any questions please call us.