



EPS

ENGINEERED PROTECTION
SYSTEMS, INC.

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PLEASE ROUTE TO CHIEF OF SECURITY

Zoo About To Take Off

A visit to a zoo usually involves watching lions, tigers and a monkey or two. Would you be interested in seeing a Flying Tiger... a Gooneybird... or a Tin Goose? How about seeing the flying foursome known as the Wildcat, Hellcat, Tigercat and Bearcat? At the Kalamazoo Air Zoo you can!

Obviously we are not talking about your average zoo. The Kalamazoo Air Zoo is an aviation museum as well as an interactive adventure. The unusual "beasts" are not animals; they are historical aircraft. Many of the Air Zoo's exhibits encourage visitors to climb in and explore.

Set for its Grand Opening on May 1, 2004, the Kalamazoo Air Zoo will entertain as well as educate visitors in a new 120,000-square-foot facility. The new facility, which nearly doubles the space of the current museum, will feature more than 80 vintage aircraft, aviators, rides, Smithsonian exhibitions and 4-D theaters, which combine 3-D filmmaking with other special effects.

Nate Newcomer has been named security and safety manager of the new facility. He is very excited about his new position and what the museum will have to offer. "Security became an important consideration with the expansion project," says Nate. "The new Air Zoo will feature a collection of thousands of aviation and aeronautics artifacts as well as vintage aircraft."

"We also have a partnership with the Smithsonian Institution, which allows access to over 142 million artifacts and an endless source of world-famous traveling exhibits. Clearly we need dependable, state-of-the-art, security systems in place. We feel fortunate that **EPS** was able to provide the intrusion, fire, and camera surveillance systems needed for the Air Zoo to open and operate safely."

Nate has been with the museum since 1992. He started as a volunteer. He clocked over 80 hours within the first month helping visitors in one of the flight simulators. Realizing that his love of aviation and the vintage aircraft could lead to a new career, he applied for a paid position and became the museum store manager in 1998.

Nate attributes his interest in aviation and flying to spending time with his Grandpa watching planes take off and land at the airport in Coldwater, Michigan. Excitement grew when he was 17-years-old and flew, as co-pilot with a family friend, from Kalamazoo to Holland, Michigan to spend the day at the beach. Now Nate is working on his private pilot's license and shares his passion with his three sons.

When **EPS** expanded into the Kalamazoo Area 12 months ago we were anticipating opportunities like this. We are thrilled to be part of the Kalamazoo Air Zoo expansion project. We want to wish Nate the best of luck in his new position and encourage you to be daring; visit the all new Kalamazoo Air Zoo, learn the history and experience the adventure.



Nate Newcomer - Security & Safety Manager

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- GUARD TOUR MONITORING
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- PREVENTATIVE MAINTENANCE
- MANDATED INSPECTIONS

RESIDENTIAL

- HEAT & SMOKE DETECTION
- INTRUSION DETECTION
- FURNACE, SUMP PUMP, AND FREEZER FAILURE MONITORING
- EMERGENCY MEDICAL ALERT
- PANIC & CO ALARMS

For more information visit Kalamazoo Air Zoo at www.airzoo.org, and **EPS** at www.epssecurity.com.

ENGINEERED PROTECTION SYSTEMS, INC.

750 Front Street, N.W., Grand Rapids, MI 49504
Phone: (616) 459-0281 Fax (616) 459-0553

1117 Carver Street, Traverse City, MI 49686
Phone (231) 946-6590 Fax (231) 929-9099

610 W. Sheridan St., Suite 2 Petoskey, MI 49770
Phone (231) 487-1868 Fax (231) 487-1870

2450 VanOmmen Dr., Suite A Holland, MI 49424
Phone (616) 399-4760 Fax (616) 399-2934

1999 Walden Dr., Suite #3 Gaylord, MI 49735
Phone (989) 705-7878 Fax (989) 705-7879

1960 W. Houghton Lake Dr. Houghton Lake, MI 48651
Phone (989) 366-7535 Fax (989) 366-0535

219 N. Westnedge Ave. Kalamazoo, MI 49007
Phone (269) 388-9600 Fax (269) 388-9615

Email: sales@epssecurity.com
Web: www.epssecurity.com

Since 1955

Insurance Discounts

Keeping you safe and secure is our #1 priority here at **EPS**. We also want to keep you informed and help you save money. Having a monitored intrusion and fire alarm system in your home can do just that.

Insurance providers offer combination discounts of up to 20% off your homeowners policy if you have such items as a fire extinguisher, dead-bolt locks and if your security system is monitored by a licensed and UL Certified Central Station.

Be sure to inform your insurance carrier that you have a monitored system. **EPS** can provide them with an Alarm Certificate as evidence, and you can start saving.

John Nagelkirk of Ottawa-Kent Insurance says that the average household policy is about \$ 600.00 per year. With discounts offered by such carriers as Michigan Millers, Auto Owners or Citizens, the typical homeowner can save between \$ 90.00 and \$ 120.00 per year.

Brian Mattila, of Buiten Steensma & Associates encourages you to call your agent to "let them know you have a monitored system, or to confirm that you are receiving credit on your policy." Each insurance carrier has different considerations when figuring discounts. "Be sure your agent has all the information regarding your home and your system so that they can quote you the best price," says Brian.

Be safe and save...If you need an Alarm Certificate for your insurance carrier please call us at (616) 459-0281.



DSL and Your Alarm Panel

If you have recently installed a DSL (digital subscriber line - high speed internet) service you need to contact **EPS** Central Station and test your alarm system.

Some telephone companies sell the DSL service without making allowances for alarm control panels. The result can be communication problems that prevent a panel from sending signals to our Central Station.

Whenever you change your telephone service in any way, please call our Central Station first and then test your alarm system to be assured that the DSL installation did not interfere with the proper operation of your **EPS** security or fire system.

Nervous About Testing your System?

EPS recommends that you test your system monthly to insure proper operation.

Here's how:

1. Call **EPS** (Central Station (616) 459-1282 or 800 632-8767), provide your passcard number and tell the operator that you want to put your system in "test mode".
2. Arm your security system. Remember the system is not armed until the delay time has expired.
3. Activate a device, i.e. motion detector, door or window. The system will seize your telephone line and transmit the alarm signal to our Central Station.
4. Allow 30 seconds for signal transmission and then disarm your system.
5. Call **EPS** to verify signals were received and to take the system out of "test mode".