



EPS

ENGINEERED PROTECTION
SYSTEMS, INC.

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PLEASE ROUTE TO CHIEF OF SECURITY

SERVICE & VALUE

Model Coverall, whose primary business is providing and cleaning professional uniforms, has been a family run business since 1923. Current president, Jonathan Subar, is the third generation Subar to run the company. Jon's dad, Jerry, is the Chairman of the Board. The company, based in Grand Rapids, has 80 employees with branches in Lansing, Michigan and South Bend, Indiana. They service most of lower Michigan, from the thumb to Manistee down into Indiana.

Larry Wilson, Service Manager, who has been with Model for 12 years said, "The need for service and value never change, but garments do." Model Coverall is all about service and value.

One of the ways Model has increased the value of its services is through technology. In an industry that most of us wouldn't associate with technology, Model Coverall is a leader. Hand sorting over 100,000 pounds of uniforms a week was a very labor intensive operation. Model was one of the first companies in the U.S. to install an automated sorting system. Using bar codes in the garment label, the sorting machine reads the code and organizes the uniforms according to customer. This reduced the number of employees in the sorting area while increasing productivity and accuracy.

Model formed a new division 2 years ago to supply first aid kits and provide training. They help companies meet OSHA regulations through: CPR, First Aid, Right-to-Know, Lockout Tagout, and Safety Equipment Training.

The Subars are meeting the current clothing trend in business by providing casual wear shirts with logos, and pleated dress pants. Model's customers can look professional and consistent while displaying the company logo.

Model Coverall has been an **EPS** customer since the early 70's. **EPS** has trusted Model to outfit our service and installation people for almost as long. Jon and his staff are currently working to give our technicians a new look.

We are two family run companies who are leaders in their fields, putting customers first, and realizing that value and service is key to success.

Be sure to visit Model's main website at www.modelcoverall.com and their safety web site at www.modelfirstaid.com.

COMMERCIAL

- CLOSED CIRCUIT TV
- CARD ACCESS SYSTEMS
- HEAT & SMOKE DETECTION
- FIRE SYSTEMS MONITORING
- INTRUSION DETECTION
- HOLDUP ALARMS
- SAFE & VAULT MONITORING
- POWER MONITORING
- INDUSTRIAL PROCESS MONITORING
- FURNACE & BOILER MONITORING
- GUARD TOUR MONITORING
- FIRE TESTING
- PREVENTATIVE MAINTENANCE
- MANDATED INSPECTIONS

RESIDENTIAL

- HEAT & SMOKE DETECTION
- INTRUSION DETECTION
- FURNACE, SUMP PUMP, AND FREEZER FAILURE MONITORING
- EMERGENCY MEDICAL ALERT
- PANIC & CO ALARMS



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Since 1955



INTRODUCING...

EPS COMMUNICATIONS INC.

To continue to offer the most advanced and reliable service **EPS** has entered the communication field. **EPS Communications Inc.** has partnered with SBC Ameritech by becoming an Ameritech Authorized Distributor. As an authorized distributor we are able to sell Ameritech's business communication products and services.

EPS Communications' sales force has strong technical knowledge of voice and data services with the ability to provide telecommunication solutions for you and your company. Whether it is a business line, data line or high speed internet connection it is our goal to provide you with the product or service that best fits your needs.

As an authorized distributor, **EPS Communications** provides the all important *personal touch*. It is our job to insure proper installation, address any service issues and to resolve or clarify any billing questions. We are committed to 100% customer satisfaction.

EPS Communications was formed not only to provide SBC Ameritech commercial services, but also long distance service to businesses and residences. For our residential customers we will be offering long distance calls for 5.9 cents per minute, or less depending on volume, without any monthly service fee or contract. To start saving today simply go to espcommunications.com to fill out a an application or call Roger Justus, project manager, at (616) 459-0281 to switch your long distance service.

Russell Cross, Sales Manager for **EPS Communications**, encourages you to call and ask for a "Telephony Audit." According to Russell, "80% of businesses can save money on local and long distance services while improving efficiency through our program."

Please give our communication department a call at (616) 459-0281 for a free audit of your phone services. "Our goal," Russell says, "is to provide superior service by combining our expertise with the best voice and data network in Michigan. We want to make ordering phone and data services a pleasant experience."